

# SHIPPING GAZETTE™

## TNX transport management platform for Coda

### Iain MacIntyre

Coda Group is expecting better utilisation of assets and reduced truck movements to improve freight flows around New Zealand, through a new transport optimisation and vendor management platform provided by TNX.

Due to be rolled out over the next ten to 12 months, the technology solution will remove waste from the supply chain, such as by reducing empty running and increasing fleet utilisation, said Coda chief executive Scott Brownlee.

“We have a fairly well developed optimisation model at the moment driven off our scale,” he told the *Shipping Gazette*™.

“TNX is going to provide another level of digitalisation and streamline pretty much what we do today.

“It will take some of the ‘pain’ away from our schedulers and optimisation team. This will free them up from doing some of the transactional activity to allow them to be more problem-solving — checking the data, looking at the plan, thinking

slightly longer term.

“This is all about, in the background, doing the things we do today, but doing them quicker, better and more effectively.”

As just one example of how the initiative is expected to positively impact Coda’s trucking partners, Mr Brownlee noted there would be an increase in “seamless interaction with our team through data”.

“You’ve got the likelihood that we can give you quicker signals as to how we’re going to fill your truck up.”

Mr Brownlee said he expected the partnership with TNX — in which Coda holds an ownership stake — to deliver “fresh and innovative” supply chain solutions for the benefit of customers and logistics partners alike.

“We will continue to leverage the opportunities TNX has created on their open spot-market platform that already successfully allows us to find transport capacity and match cargo on a daily basis.

“A key strategy that allows Coda to



Coda chief executive Scott Brownlee (left) with TNX managing director Jonah McIntire.

deliver sustainable benefits to the New Zealand supply chain is our growing network of intermodal freight hubs. Rail-served hubs will

fundamentally change how we move freight around New Zealand, by providing easier access to rail and

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## Solid log throughput



# Shippers' Council welcomes Cartels Bill

Iain MacIntyre

New Zealand Shippers' Council chairperson Mike Knowles has heralded the Commerce (Cartels and Other Matters) Amendment Bill as delivering "regulatory certainty and competition oversight of international shipping" to exporters and importers.

"Explicit recognition within the Cartels Bill of co-operative arrangements between international shipping lines, such as the co-ordination of shipping schedules, has been critical for our members," he said.

"We are delighted that the Bill, now finally passed, directly responds to our concerns by providing protection from anti-competitive behaviour without dismantling those practices that are vital to the smooth and efficient operation of the shipping industry."

Mr Knowles said the Shippers' Council had been a long-time advocate for the Bill but had concerns that increased competition oversight had the potential to threaten vessel sharing arrangements and other co-operative agreements "that are the cornerstone of international shipping services in New Zealand".

When announcing the Bill's passing on Thursday last week, Commerce and Consumer Affairs Minister Jacqui Dean said it would allow for a "wider range" of

collaboration between firms "to help them to produce new products at lower cost".

"A new clearance regime will be established so that firms can test their proposed collaboration with the Commerce Commission and get greater legal certainty before they enter into the arrangements," said Ms Dean.

However, she also confirmed the Bill would provide further protection from anti-competitive behaviour, with the range of prohibited conduct expanded to include price fixing, restricting output and allocating

markets.

"The changes in the Bill make it easier to take enforcement action against international cartels and provide further protection for consumers from anticompetitive collusion.

"Other changes include bringing competition oversight of international shipping into the Commerce Act."

Most of the changes under the Bill are expected to come into effect immediately, with the new provisions dealing with international liner shipping to be enacted in two years' time.

## Oil removed from Kea Trader

Iain MacIntyre

Salvors have successfully extracted 750 tonnes of heavy fuel oil from the grounded containership Kea Trader and work is progressing to remove its onboard containers.

In a statement issued to the *Shipping Gazette*™ on Friday last week, a spokesperson for Lomar Shipping said the oil was removed over a 15-day operation which included two helicopters lifting it in tanks from the 2194-TEU vessel onto the nearby Chasseloup barge.

"A break in winter weather conditions last weekend allowed salvors to begin trials to remove containers using the ship's own gear (cranes)," read the statement.

"Six of the vessel's 756 containers – of which 553 were being carried empty for onward shipments – were

successfully transferred onto a barge that managed to safely come alongside.

"In a detailed plan for refloating the vessel, salvors plan to continue removing containers onboard, concentrating initially on those units that are most accessible and those containing any hazardous goods.

"This will be undertaken using the combination of a specialist Sikorsky Skycrane heavy-lift helicopter, a crane barge that is currently en route from Singapore and the vessel's own gear.

"This process of removing containers could take several months to complete – subject to suitable conditions and operations on site.

"Salvors will then work to re-float and stabilise the Kea Trader, before the remaining containers are discharged."



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**TNX transport management platform for Coda**

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creating more effective hub and spoke operations in key locations around the country.

"Technology is a key enabler to bring this new intermodal network to life and we believe TNX is the right technology partner to help us on this journey."

TNX managing director and co-founder Jonah McIntire described his firm's platform as "unique" given it is "optimising across the community".

"It is about win-win arrangements," he said.

"Applying our algorithms and approach across the scale of cargo offered by our customers has the potential to drive significant change in the freight transport sector in New Zealand.

"Our vision is to enable supply chain strategies, for retail and manufacturing cargo flows, that are simply not seen today. Our work with Coda will showcase what technology can mean for transport. Sector participants are already taking notice, both here and internationally."

## Quarterly loss for Maersk

A.P. Moller – Maersk has recorded a loss of US\$264 million in the second quarter of 2017, in reversing from last year's profit of US\$118 million. The loss was due to impairments worth US\$732 million, primarily resulting from lower asset valuations in Maersk Tankers and problems in APM Terminals.

The group's revenue jumped US\$743 million to US\$9.6 billion, helped by a US\$1.0 billion or 21% lift in Maersk Line, which returned to profit of US\$339 million. The revenue rise was also aided by an increase of US\$0 million in Maersk Oil, partly offset by a US\$217 million drop in Maersk Drilling and US\$75 million fall in APM Terminals.

## Dawn ceremony at marina

A dawn unveiling ceremony at Bay of Islands Marina in Opuia conferred the blessing of tangata whenua on 149 new marina berths and work which will start soon on the next phase of the marina's expansion project.

The next stage of the project will see the construction of apartments, shops, offices and a landscaped recreational area specifically designed to benefit the wider Opuia community.

"The area has for decades had a rather sterile and industrial feel to it," said Andy Nock, chief executive of Far North Holdings, which owns the marina. "We have successfully completed the reclamation stage of the project and work will now start on turning this place into one of the main centres for our community."

Work on the water is almost complete. 149 new berths have been built, bringing the total on offer to 400.

## Japanese finance new terminal in Cambodia

The Japan International Cooperation Agency (JICA) has signed a loan agreement to provide up to CNY23.5 billion (US\$3.5 billion) for the development of Sihanoukville Port New Container Terminal in Cambodia.

The Japanese ODA loan would be allocated to developing a new container terminal and improving the cargo handling capacity at the port. It will fund container terminal and access road development, public works relating to marine routes and mooring basin dredging, purchasing cargo-handling equipment, and consulting services.

Sihanoukville Port's container cargo handling capacity would be increased by 450,000 TEUs to more than one and a half times the current capacity.

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Telephone: (03) 358 3219. Fax: (03) 357 0426.  
Email: [headliner@xtra.co.nz](mailto:headliner@xtra.co.nz)  
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**Advertising Manager:** Heather Driver,  
MG Publications, 1/1 Curran Street, Heme Bay, Auckland 1011  
Email: [heather@mgpublications.co.nz](mailto:heather@mgpublications.co.nz)  
Telephone: (09) 360 1026.  
Fax: (09) 360 1028.  
P.O. Box 90953, Victoria Street, Auckland 1142.

**Shipping Movements Editor:**  
Telephone: (03) 358 3219, ext 207  
Fax: (03) 358 4490

**Production:** Sunny Singh  
E-mail: [sunny@mgpublications.co.nz](mailto:sunny@mgpublications.co.nz)

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